

SALES EXECUTIVE

Location: Jurong area, Singapore

No. of Vacancies: 1

Responsible for increase in sales revenue to meet annual sales target, including managing key accounts and managing the completion of the project from start to completion

Duties and Responsibilities:

- Establish new customer accounts to increase sales revenue.
- Manage projects to deliver the sales order.
- Conduct site surveys.
- Co-ordinate works; co-ordinate projects when required.
- Provide quotation and engagement with customer up to awarding of sales order.
- Undertake market intelligence.
- Provide budgeting sheet.
- Submit risk assessment, government required documents, lifting Plan specifications.
- Provide the Scheduler with details of manpower and equipment resources needed.
- Arrange for supervisor to complete site survey.
- Performs ad hoc tasks when required.

Requirements and Qualifications:

- Candidate must possess at least a Professional Certificate/ NITEC, Diploma, Advanced/ Higher/ Graduate Diploma, Bachelor's Degree, Post Graduate Diploma, Professional Degree, Engineering (Others), Logistic/Transportation, Mass Communications, Marketing, Commerce or equivalent.
- Well-versed in Key Account Management and skilled in client—sourcing.
- Pleasant personality and an excellent team player.
- Ability to multi-task and excel in a fast-paced environment.
- Looking for candidate that have freight-forwarding experience.

If you are keen to the above position, please email a detailed resume, together with a recent passport-size photograph with current and expected salary to jenny.chong@chasen-logistics.com. (All applications will be in strict confidence. We regret that only short-listed candidates will be notified).